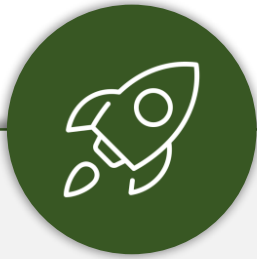




Ganesha Ecosphere

Investors Presentation | Q1FY27

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to, "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



OUR VISION

To become a global corporate citizen, committed to recycle every PET bottle, which is thrown into waste, with world class recycling facilities and to create wealth for our stakeholders through conducting business around social & environmental concerns.



OUR MISSION

We will continue to deliver enhanced value for our stakeholders by being the preferred choice of our customers, delivering highest quality products and work towards making our planet a better place to live in for the present and future generations.



01

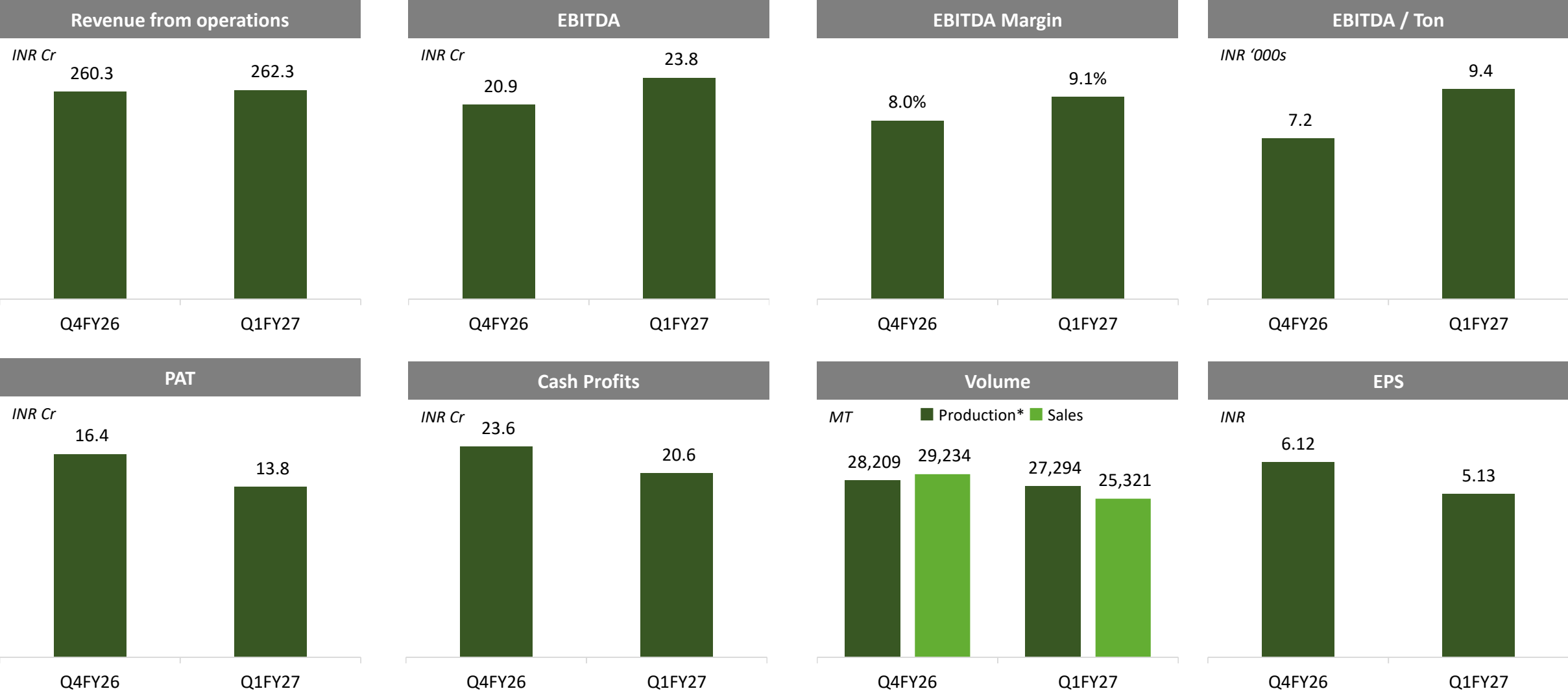
Financial Overview

Q1FY27 Consolidated Performance Highlights (QoQ)



*Production Data excluding captive consumption

Q1FY27 Standalone Performance Highlights (QoQ)



*Production Data excluding captive consumption

Q1FY27 Consolidated Performance Highlights (YoY)



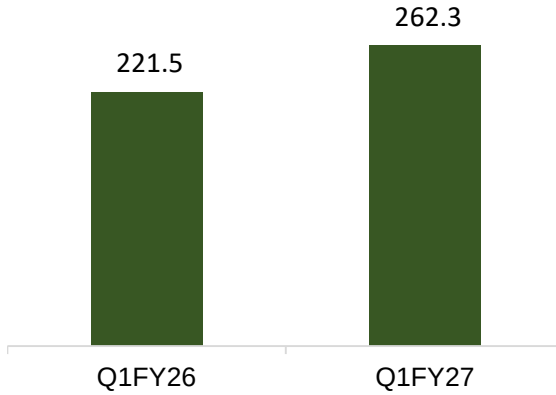
*Production Data excluding captive consumption

Q1FY27 Standalone Performance Highlights (YoY)



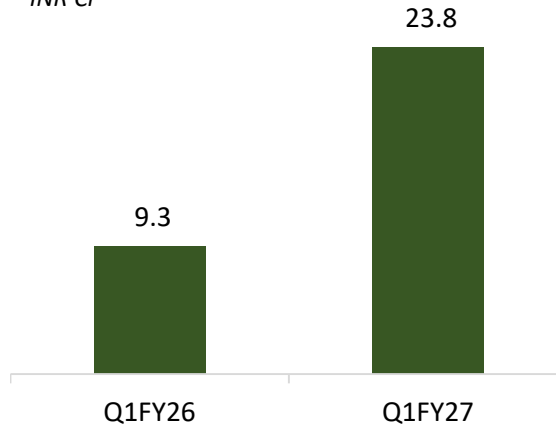
Revenue from operations

INR Cr

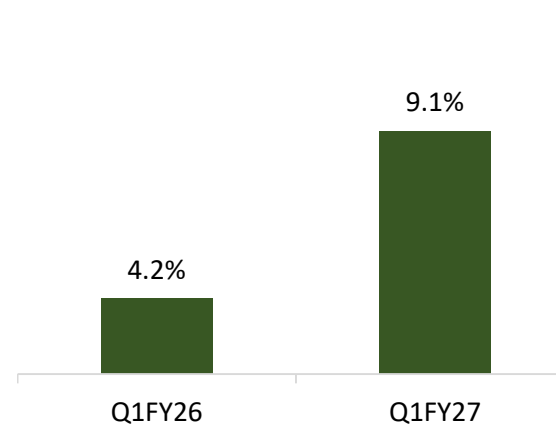


EBITDA

INR Cr

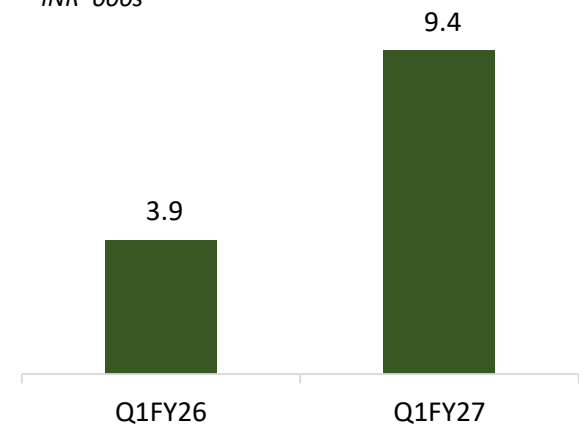


EBITDA Margin



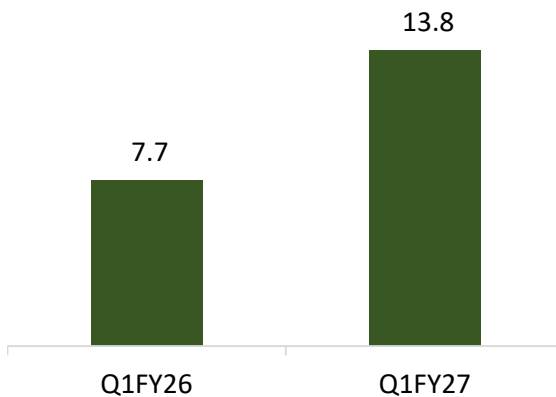
EBITDA / Ton

INR '000s



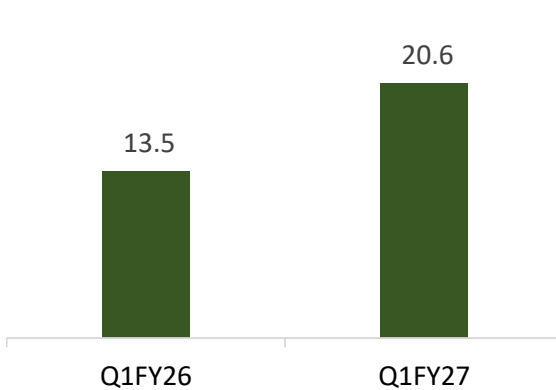
PAT

INR Cr



Cash Profits

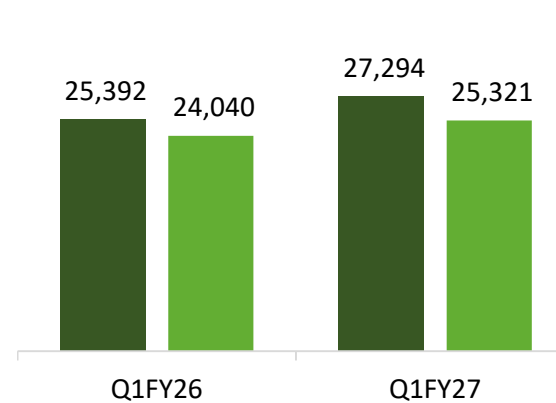
INR Cr



Volume

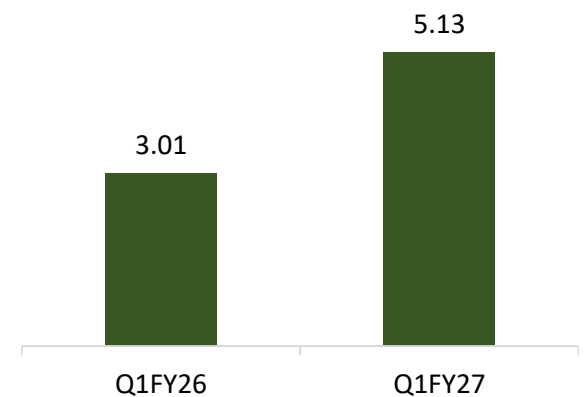
MT

■ Production* ■ Sales



Basic EPS

INR

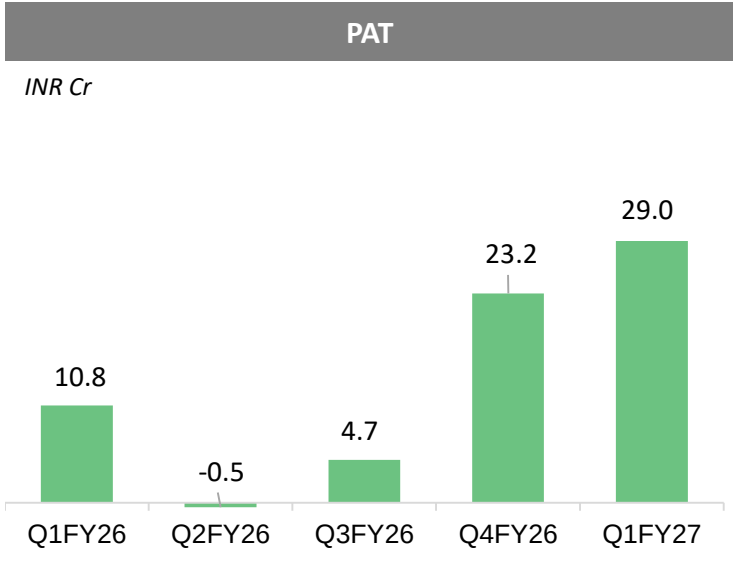
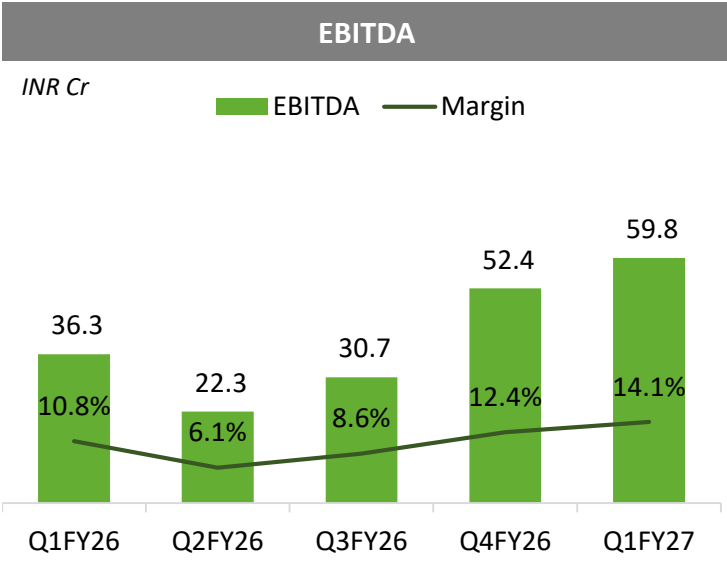
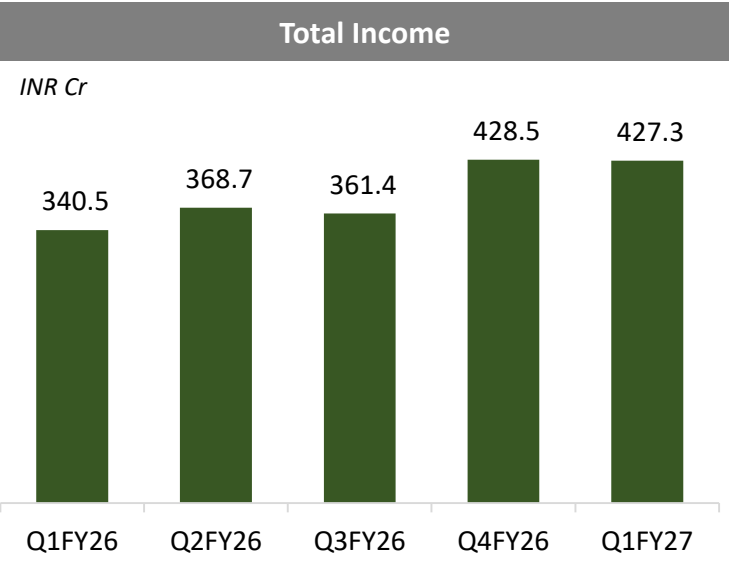


*Production Data excluding captive consumption

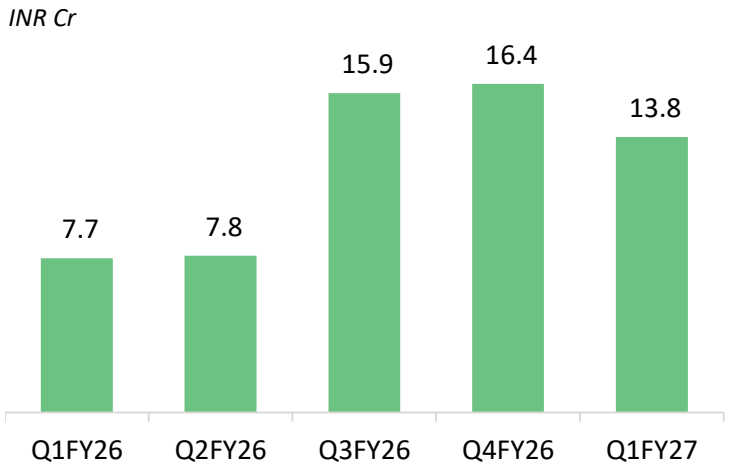
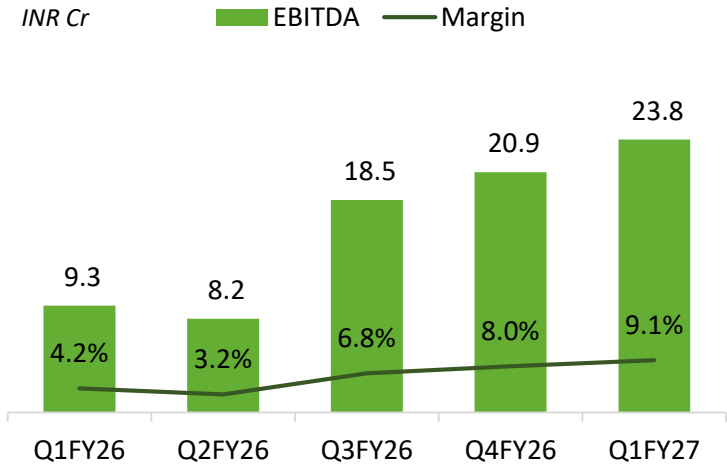
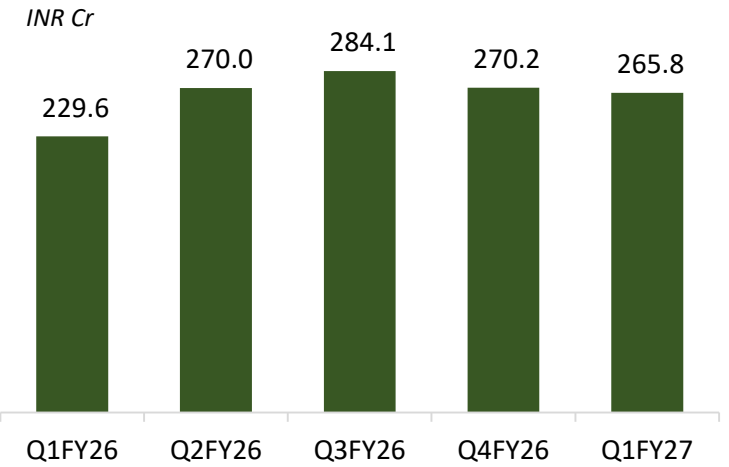
Quarter Wise Performance



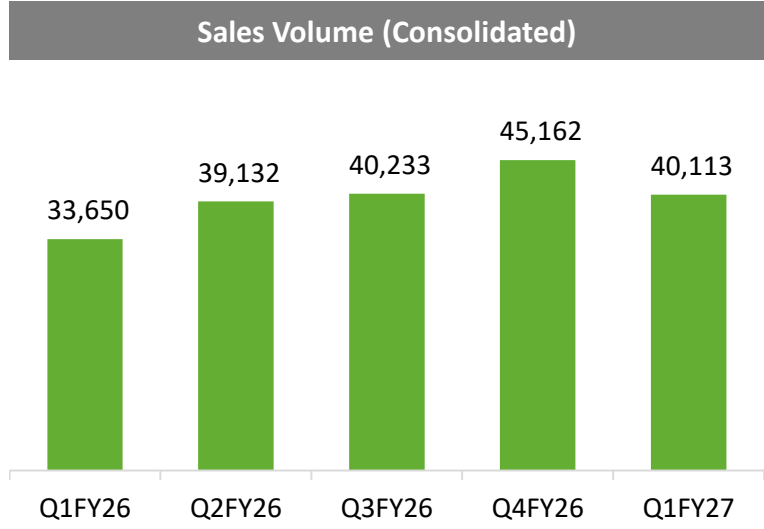
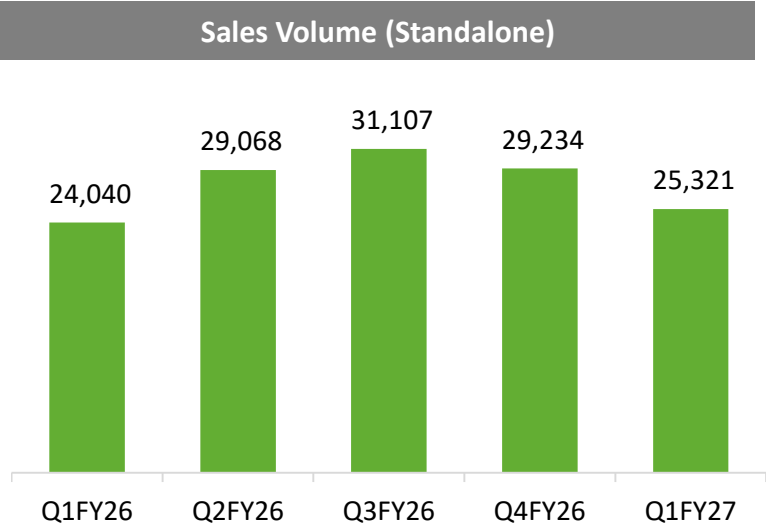
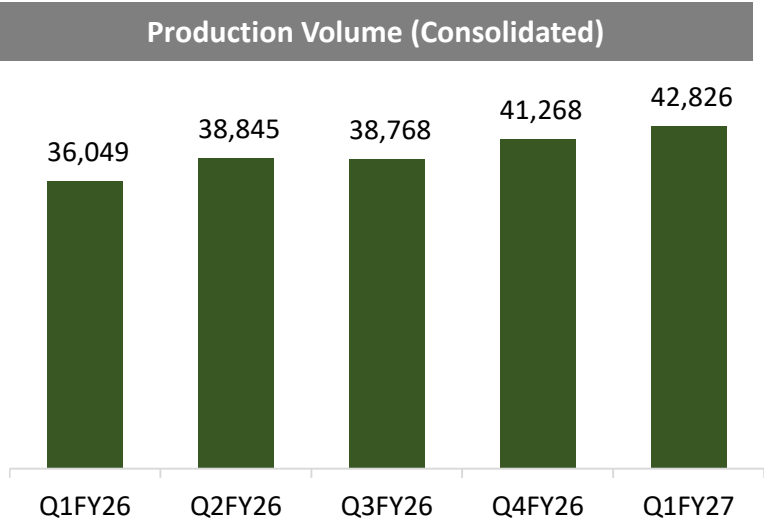
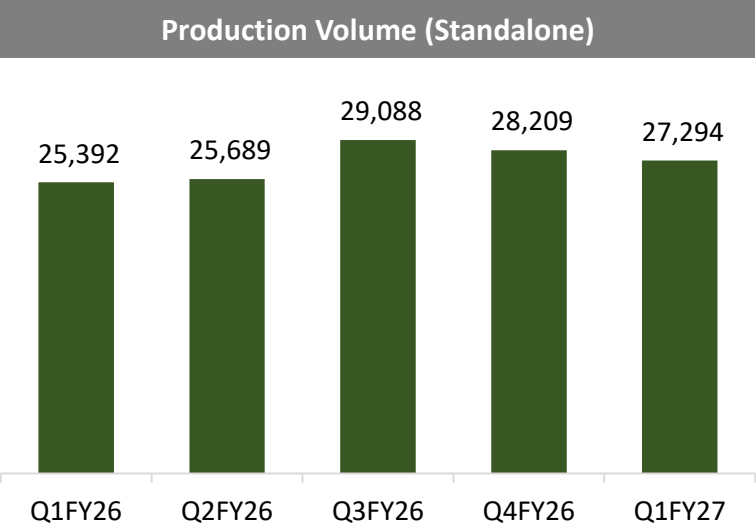
Consolidated



Standalone



Production vs Sales Volume (in MT)



Highlights of Q1FY27

Strong performance continued from Q4FY26 across standalone and consolidated businesses.

Production volumes rose by 3.8%, reflecting operational efficiency.

Consolidated sales declined by 11.2% due to a 13.4% drop in standalone sales volumes, driven by weaker demand amid higher polymers prices and geopolitical tensions.

Legacy business operated at 102% and Warangal unit operated at 72% capacity.

Both (Standalone & consolidated) businesses delivered strong margin performance, driven by productivity gains and higher operating rates. Consolidated margins improved to 14.11%, up 176 basis points QoQ; standalone margins rose to 9.07%, up 103 basis points.

Consolidated PAT growth surged 25% QoQ to ₹29.03 crore, highlighting resilience in profitability despite softer sales.

Standalone other income dropped from ₹9.86 crore to ₹3.53 crore due to the discontinuation of interest income on subsidiary loans converted into equity. This weighed on standalone net profits despite healthy EBITDA margin improvement. Consolidated performance remained unaffected.



02

Business Overview



3+ Decades

Rich Industry Experience

500+

Product Variants

400+

Customers across 16+ countries

6

Manufacturing Facilities

218,940 MTPA

Recycling & Washing Capacity

300+

Supplier Network Pan India

8.5 bn+

Scrap bottles recycled annually

150,000+ MTPA

PET Waste converted

2,800+

Employees

Ganesha Ecosphere | Company Structure



Flagship company housing Kanpur, Bilaspur & Temra facilities for washing, PSF & dope dyed yarns

Ganesha Ecosphere Limited

Wholly Owned Subsidiaries

Ganesha Ecopet Private Limited

Ganesha Ecotech Private Limited

Ganesha Overseas Private Limited

Commenced commercial operations partially on April 1, 2023

Commenced commercial operations on February 1, 2023

Commenced commercial operations on February 1, 2023

Warangal Operations

rPET chips (Bottle & Textile grade)

rPET Filament Yarn

RPSF

PPSF

Nepal Operations

for Washed PET Flakes



Incorporated in 1987 by Mr. Shyam S. Sharmma, **Ganesha Ecosphere Limited** engaged in manufacturing of **Recycled Polyester Staple Fiber (RPSF)**, Dyed yarn and Recycled Spun Yarn and recently ventured into **rPET chips** and **rPET filament yarn**.



Committed to its mission of recycling, carrying out **production of its major products rPSF, rPET Granules, rPET Filament Yarn** through waste PET bottles



One of the **leading players in PET plastic recycling space** in India with a total installed capacity of **218,940 tons** across products like RPSF, rPET granules, rPET filament yarn, Spun Yarn, dyed filament yarn, PPSF and washed flakes.



Long standing track record of 3+ decades in the industry, large scale of operations, ability to source repeat business from a diversified client base & an established supplier network



Established **strong collection network** across the country (especially Northern & Southern regions), **mobilizes ~450 tons of PET bottle waste every day**

Awards, recognition and industry visibility



Three external honour across circular textiles, plastic-waste recycling and industry thought leadership.



01

Global Leadership in Circular Textiles
ATEXCON 2026 · Government of Telangana



02

Sarvashreshtha Udyam Puraskar
Government of Uttar Pradesh · Plastic-waste recycling



03

Industry Thought Leadership
Injection & Blow Moulding Conference · Yash Sharma



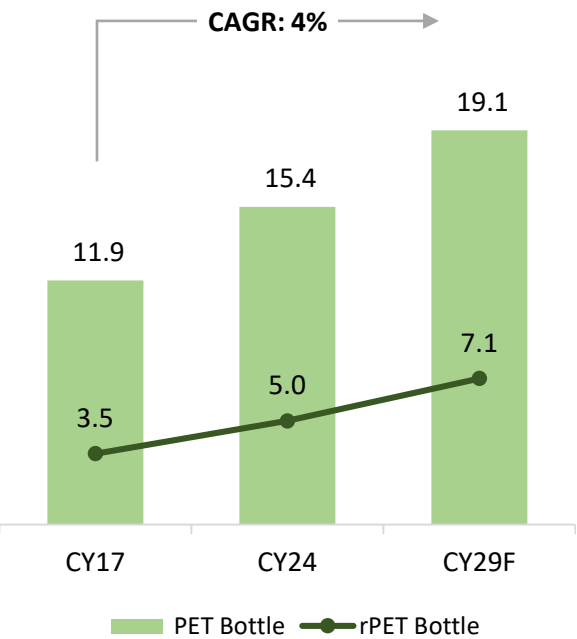
03

Industry Overview

India's PET Market Set for Strong Growth, Fueled by Government Recycling Push

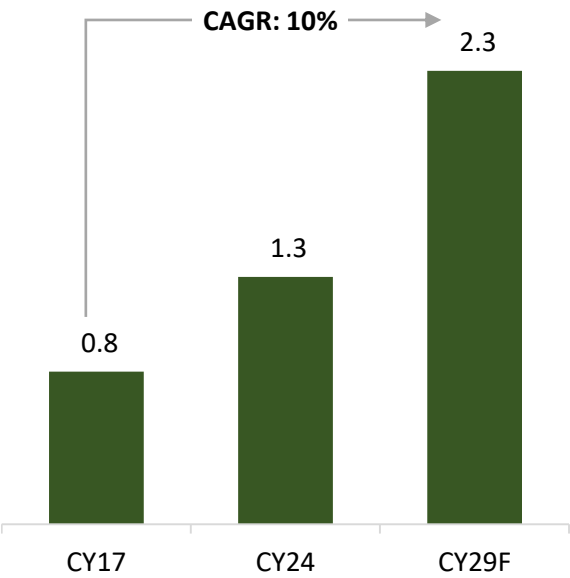


Global PET Bottle Production (Mn Ton)



 **15 Lac Ton** India PET Bottle expected consumption in CY25

India PET Bottle Production (Mn Ton)



 **40%** India Recycled content use EPR Target in PET bottles in FY27

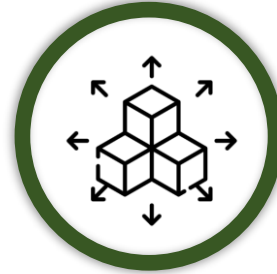
India's EPR Rules fuelling the Recycling Demand

EPR Type Category	Recycling Target		Recycling Content Use Target		Reuse Target	
	FY25	FY28	FY26	FY29	FY26	FY29
Rigid Plastics	50%	80%	30%	60%	10%	25%
Flexible Packaging	30%	60%	10%	20%	0%	0%
Multi-Layer Packaging	30%	60%	5%	10%	0%	0%
Compostable Plastic	50%	80%	0%	0%	0%	0%

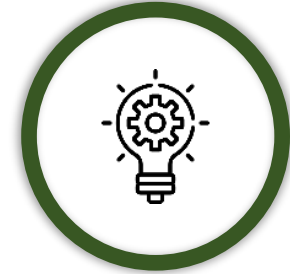
Key Growth Drivers for Recycled PET



Rising demand for sustainable packaging solutions, global regulations compelling brands to adopt rPET packaging



Durability, safety & recyclability are making rPET a preferred option among diverse end user industries



Innovations in recycling technologies is enhancing high quality & cost effective rPET



Defined standards & certifications from regulatory bodies like FSSAI, FDA & EFSA has strengthened consumer confidence



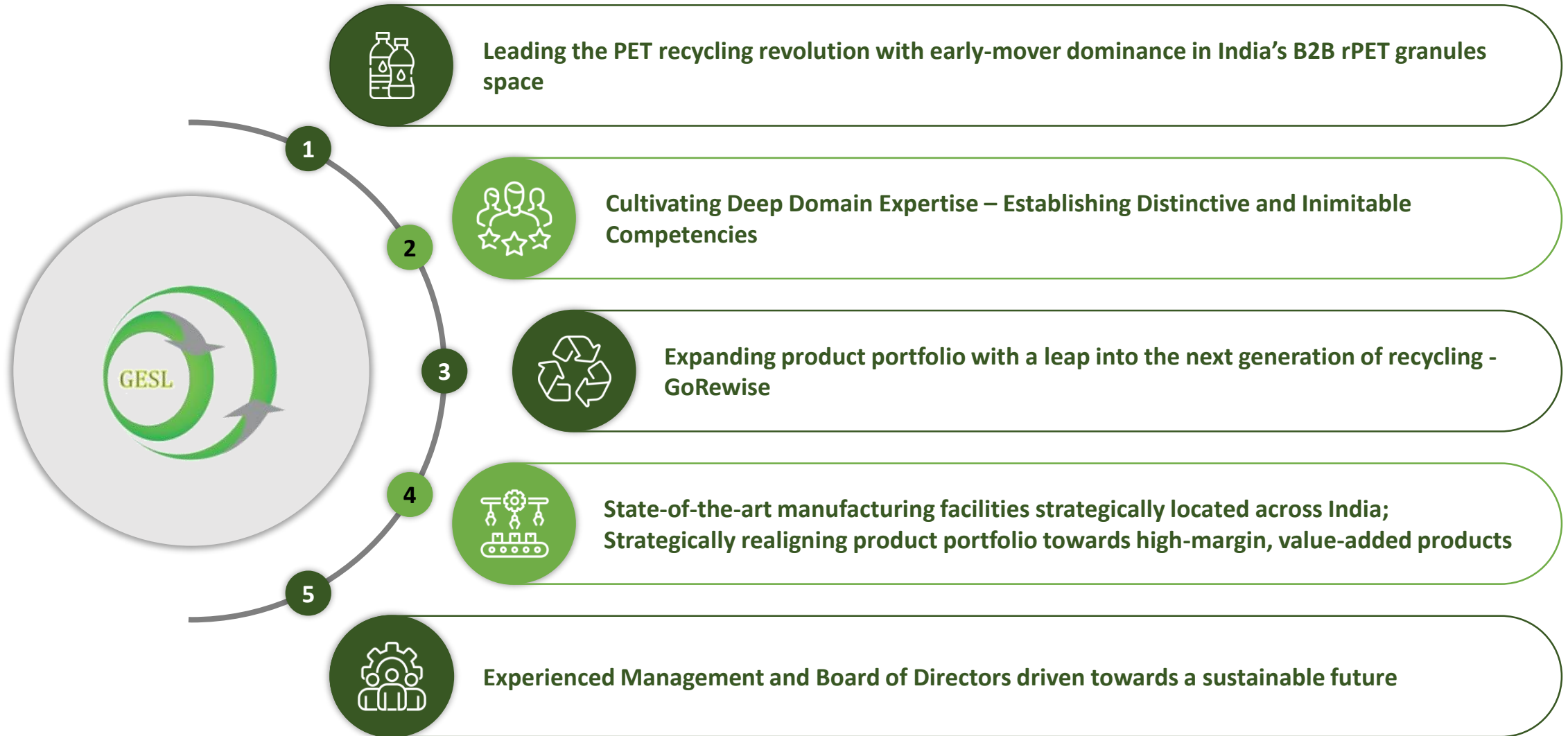
Growing adoption of rPET to reduce reliance on virgin plastic and support circular economy



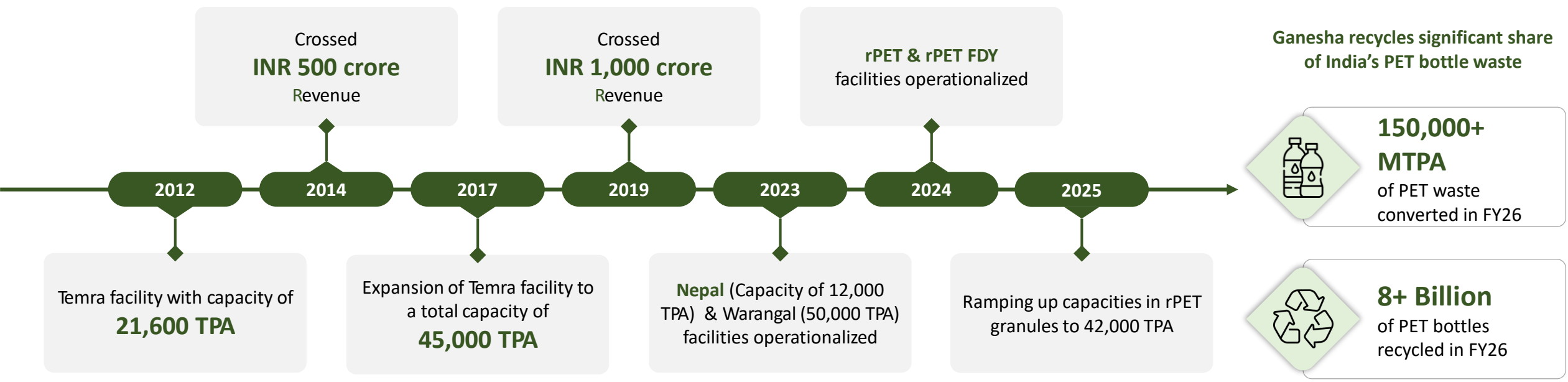
Key Strengths

Leading PET Plastic Recycling Company with deep domain expertise driving towards a sustainable future

Key Strengths



1 Leading the PET recycling revolution with early-mover dominance in India's B2B rPET granules space



A leading force in PET plastic recycling for over three decades and the largest player in the RPSF segment

2 Cultivating Deep Domain Expertise - Establishing Distinctive and Inimitable Competencies



Domain expertise



Strong relations and collection network of **300+ suppliers** across India based on which the company mobilizes ~450 tons of PET waste every day

Strategic JV with Race Eco Chain (49:51) to **secure PET flakes supply** via a **nationwide hub-and-spoke sourcing model**

Company has **6 sales office** across the expanse of India and has a reach to **400+ clients** in India as well as Globally to **16+ countries**

Ganesha has created a strong ecosystem of organized vendors on a Pan India basis to collect plastic waste

3 Expanding product portfolio with a leap into the next generation of recycling - GoRewise

The brand was launched with a commitment for the good of tomorrow. GoRewise is dedicated to conserving resources and establish sustainability supremacy by efficiently recycling PET plastic into premium quality products

State of art Technology

Partnered with **best PET recycling technology** providers

Customized & re-designed technology to process Indian waste

Super-clean technology (approved by *Global organizations*) to produce rPET resin



Focus on Sustainability

Optimized processes for **minimum resource consumption**

Zero Liquid Discharge facility

Strong focus on R&D to continuously improve processes & products

Unmatched Legacy

Managed by industry experts with an average of 25+ years experience

Large network of suppliers & customers to be leveraged

3 New Products in the Space Under GoRewise

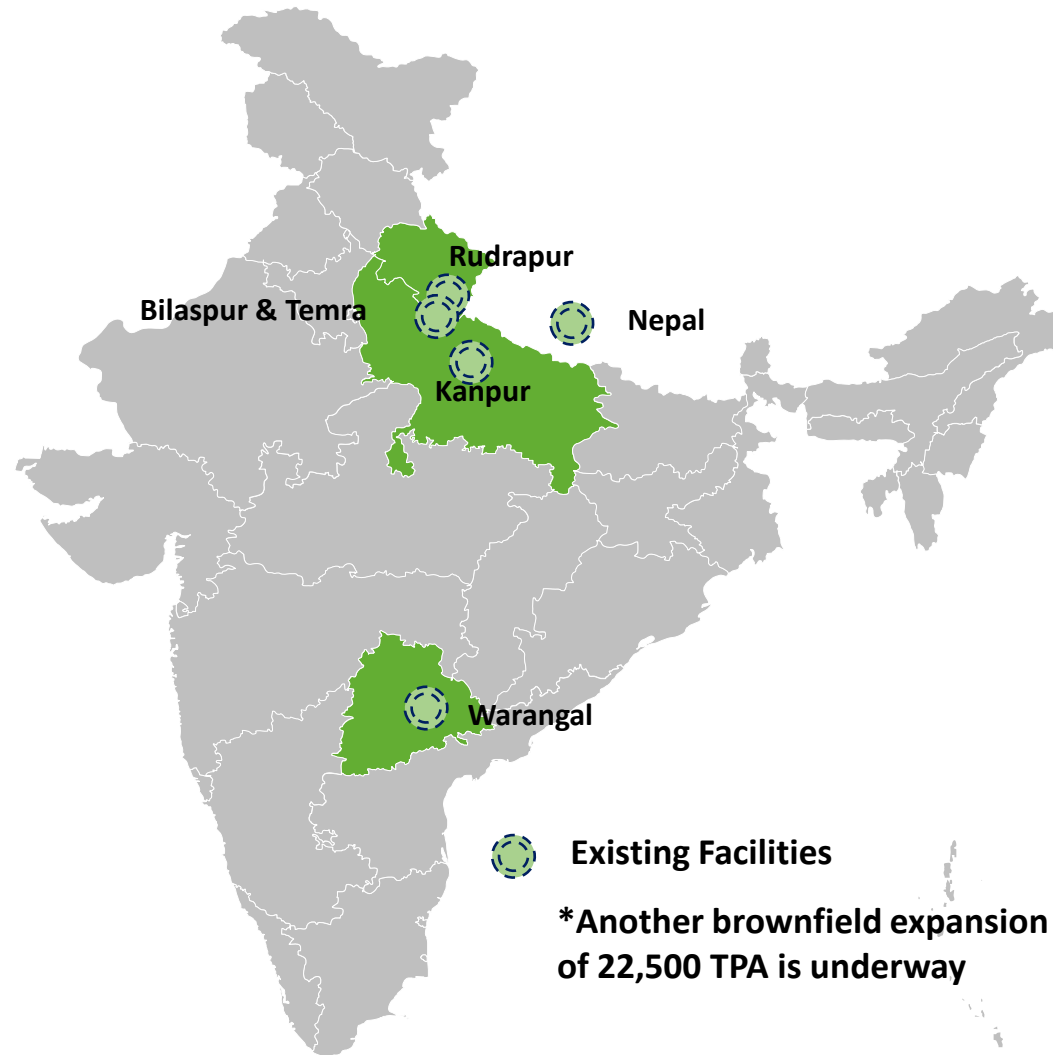
Every product manufactured under the brand goes through stringent quality checks to ensure only highest quality rPET products are supplied to our partners



Product Name	rPET Chips – Bottle Grade	rPET Fibers & Yarns
Target Customers	Partner with F&B industry for packaging needs	Partner with sustainability focused apparel & textile brands
Differentiation	Almost virgin like properties	Specialty product basket to cater to niche sectors
Certifications	USFDA, EFSA & FSSAI approved technology for food grade packaging	GRS and Oekotex certified Fibers and Yarns with high consistency and strength

4 State-of-the-art manufacturing facilities strategically located across India

Facility	Capacity (TPA)
Kanpur	10,200
rPET Fibre	7,200
Dyed Textured Yarn	3,000
Rudrapur	39,600
rPET Fibre	39,600
Bilaspur & Temra	57,000
rPET Fiber	49,800
rPET Spun Yarn	7,200
Warangal	100,140
rPET Granules	64,500*
B2F Chips/Filament yarn	12,240
RPSF	12,600
PPSF	10,800
Nepal	12,000
Washed Flakes	12,000



Best in class certifications having a strong focus on quality



Additional approvals for food grade applications in Warangal



5 Experienced Management and Board of Directors...



Shyam Sunder Sharma
Founder and Non -Executive Chairman

- **60+ years of experience**
- Visionary to bring PET recycling revolution in India
- Responsible for looking into the overall management, strategic planning and development of the company



Sharad Sharma
Managing Director

- **35+ years of experience**
- Expertise in operations, marketing and distribution
- Responsible for overseeing day to day management and overall operations of the Company



Vishnu Dutt Khandelwal
Executive Vice- Chairman

- **50+ years of experience**
- Expertise include business development, and marketing
- Oversees marketing & business development for the group



Rajesh Sharma
Joint Managing Director

- **35+ years of experience**
- Expertise in plant administration & operations
- Responsible for looking after the administration and operations of the Company's Rudrapur and Bilaspur unit



Jagat Jit Singh
Non-Executive Independent Director

- **35+ years of experience**
- Expertise in the field of management consulting, international business
- He is a management graduate from IIM Ahmedabad



Dr. Shobha Chaturvedi
Non-Executive Independent Director

- **30+ years of experience**
- Ph.D. in Pollution Abatement from H.B.T.I., Kanpur, Master Degree in Chemistry
- She was working as a Regional Officer, UP Pollution Control Board and functioned across various roles



Akshay Kumar Gupta
Non-Executive Independent Director

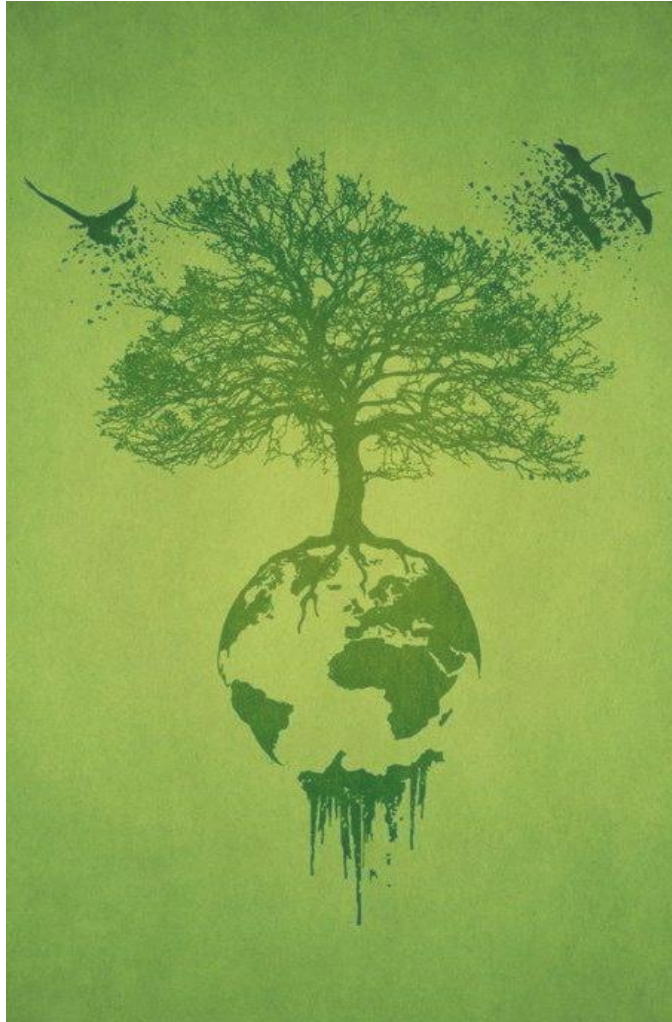
- **40+ years of experience**
- He is a CA by profession and past member of Central Council of ICAI
- Has served on board of Northern Coalfields, presently on board of Kanpur Plastipack Limited



Rajiv Kumar Saxena
Non-Executive Independent Director

- **35+ years of experience**
- Senior Banking professional, retired from the post of CGM, Corporate Client Group, SBI Corporate Centre, Mumbai
- Strong background in credit appraisal, corporate governance, risk management & regulatory compliances.

5 ...driven towards a sustainable future





Shifting towards clean renewable energy
plant's across production facilities with total installed capacity of 16.53 MWp of **Rooftop Solar power installations**



Warangal facility equipped to **recycle ~90% of water** required in operations and only ~10% fresh water is needed



Partnership with a leading IPP for supply of Solar Power for captive consumption



Zero discharge facility at Warangal





Impacting the environment by reducing burden of waste on Planet



Creating a sustainable, circular economy on a Global level

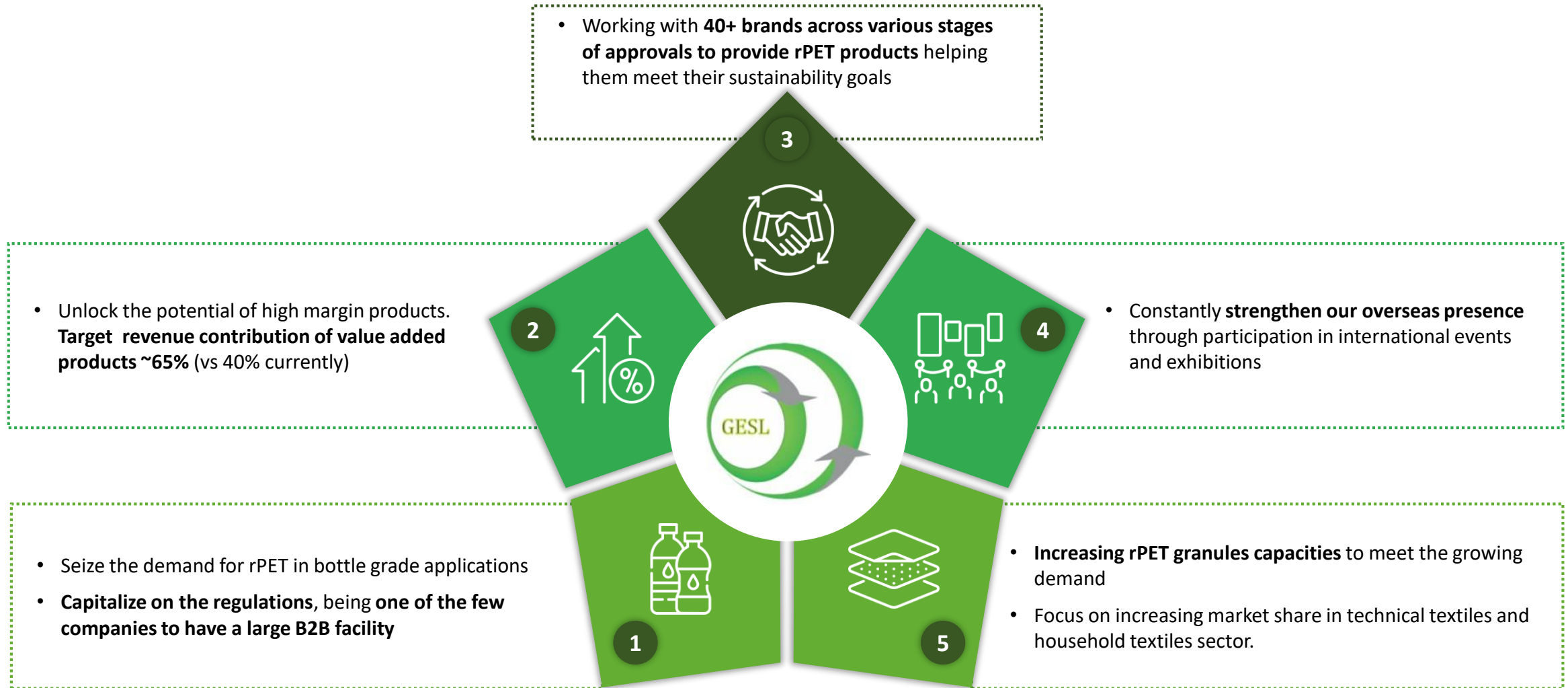


Helping industries to take steps towards sustainability



Key Strategies

Strive to become the Preferred & Largest provider for Recycled Plastic products globally





06

Financial Summary

Profit & Loss Statement - Consolidated



Particulars (INR Crore)	Q1FY27	Q4FY26	Q1FY26	FY26
Net Revenue from operations	423.67	423.94	337.12	1481.66
Other Income	3.62	4.54	3.38	17.42
Total Income	427.29	428.48	340.50	1499.08
Expenses				
Cost of materials consumed/ traded goods	303.52	245.61	226.70	928.37
Changes in inventories	(35.56)	26.89	(8.80)	46.85
Employee benefits expense	24.48	26.93	23.56	99.76
Finance costs	8.87	8.79	9.84	40.32
Depreciation and amortization	17.34	17.16	15.50	64.81
Other expenses (incl. share of loss of an associate)	71.55	72.22	59.38	265.02
Profit before tax	37.09	30.88	14.32	53.95
Tax Expense	(8.06)	(7.67)	(3.57)	(15.74)
Net Profit after tax	29.03	23.21	10.75	38.21
Other Comprehensive income	1.00	(1.89)	(0.22)	(6.23)
Total Comprehensive Income	30.03	21.32	10.53	31.98

Profit & Loss Statement - Standalone



Particulars (INR Crore)	Q1FY27	Q4FY26	Q1FY26	FY26
Net Revenue from operations	262.30	260.33	221.47	1014.10
Other Income	3.52	9.86	8.17	39.80
Total Income	265.82	270.19	229.64	1053.90
Expenses				
Cost of materials consumed/ traded goods	201.08	172.16	161.17	669.38
Changes in inventories	(25.79)	1.53	(5.40)	40.95
Employee benefits expense	17.66	19.94	17.89	74.44
Finance costs	2.00	1.38	1.32	6.91
Depreciation and amortization	6.85	7.22	5.87	25.37
Other expenses	45.56	45.77	38.51	172.38
Profit before tax	18.46	22.19	10.28	64.47
Tax Expense	4.71	(5.78)	(2.62)	(16.64)
Net Profit after tax	13.75	16.41	7.66	47.83
Other Comprehensive income	1.00	(2.05)	(0.23)	(6.41)
Total Comprehensive Income	14.75	14.36	7.43	41.42

Thank You



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